

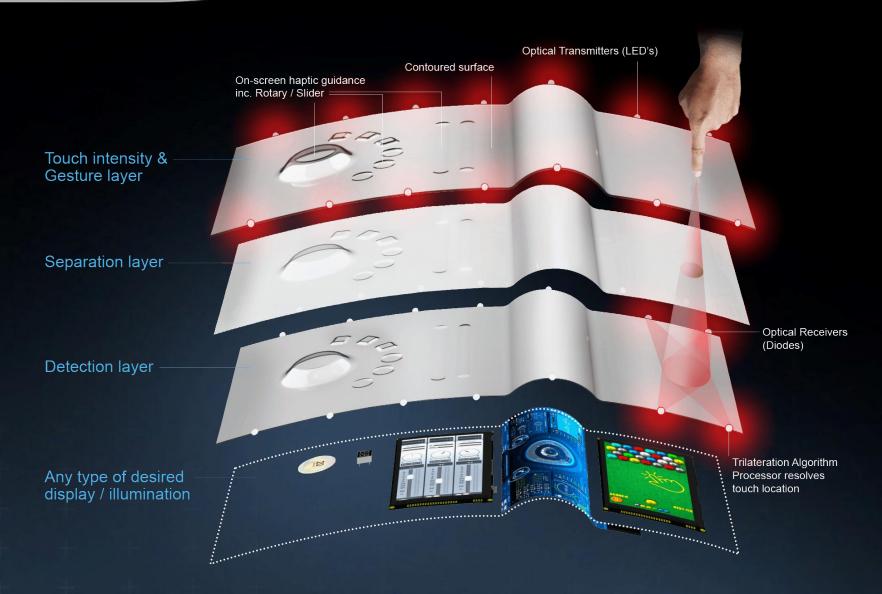
# It's all about the Team





## **Beyond Touch™ Technology – Patent Protected**





COMPANY CONFIDENTIAL UNIPHY LTD 2022

### **Leadership Team**



#### **Executive Team**



Jim Nicholas
CEO & "Late Entry" Founder



Dr David Lomas
CTO & Co-Founder



David Dearn
Engineering & Co-Founder



Mike Bean Optical Design



Simon Ireland Industrial Design and Manufacturing

#### **Non-Executive Directors**



Sir Hossein Yassaie Chairman



Ashwin Kumaraswamy Mercia



Lee Thornton IP Group



Dr Colin Tucker Non-Executive Director

#### Results so far



#### Offering

- Patents
  - Core patent granted in 5 territories...
  - Other patents filed
- Concepts proved
  - Touch on a display & 3D surface
  - Finger pressure sensitivity
  - Non conductive touch {gloves can be used}
  - Multi-touch
  - works when surface has moisture, grease, dirt...
- Products
  - Picasso evaluation system shipping

#### **Traction**

- Partnerships with Hyundai & Grupo Antolin
- Deals closing with Appliances & Consumer customers
- Pipeline of significant interested customers > 70

#### **Organisation**

- 3 NEDs
- 12 Full Time Employees
  - Architecture,
  - Optics, Electronics,
  - Mechanical, Software,
  - Industrial Design, Manufacturing,
  - Commercial {Mktg, BizDev, Sales}
- 5 Part-time
  - Business Development,
  - Industrial Design,
  - HR, Finance, Admin
- Fund raising £7M to £8M
  - Proprietary ICs & resourcing scaling is driving ask

#### **Conclusions**



- Dave & Dave knew what they were good at & what they liked doing
- An awareness of the the multi-disciplinary nature of the invention
- A champion/angel built the right network
- There needed to be a range organisational competences onboarded
- A strong, engaged & constructive board
- A powerful network of likeminded entrepreneurs & technologists
- The result of these awareness's has been the building of a world class team
- Leading to a global leading offering &
- A surprisingly "un-grumpy" teenager

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## Thank you

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